

**Jim Smith**, CCIM, SIOR - *First Vice President, CBRE, Albuquerque, New Mexico*

Jim Smith has nearly 20-years of industrial real estate experience along with over 25-years of experience in business ownership, management, and sales in the construction and industrial distribution industry.

In the last 5 years Jim and his team have completed over 6.1 million square feet of transaction volume in 189 transactions: representing over 268 million dollars of transaction volume. Currently the team has nearly 1 million square feet of sale and lease space listed. Jim was 2016 CARNM Realtor® of the Year and the CBRE Albuquerque office Top Producer in 2010 and consistently a Top 5 Producer.

Jim has been involved with several local non-profit organizations and sits on the boards of NAIOP, and the Commercial Association of Realtors® New Mexico and the NM chapter of Society of Industrial and Office Realtors® (SIOR).